Stewart Mantooth

New York, NY 10011 | (917) 452-5555 | stewonit@gmail.com | https://www.linkedin.com/in/stewartmantooth/

April 29, 2019

Mr. Chad Smalley
Barney's New York
660 Madison Ave
New York, NY 10065

Greetings ,

I am very excited to enclose my application for the position of Retail Sales Associate at Barney's New York. As a Retail Sales Intern at Bloomingdales, I spent one year working with people using my active listening skills and empathy. Your job posting specified the following qualifications:

• Experience helping customers with their needs, and a willingness to go above and beyond the stated duties to ensure the best customer experience.

• Experience with low touch, low pressure sales. You must possess the ability to sell customers, but your first priority is to help them find what they truly need.

• You must have an eye for fashion, and must be passionate about the merchandise we sell at Barney's. You will need to be able to help assess what will suit a customer (both male and female) and effectively guide them.

As you can see from my enclosed resume, I have the following experience:

• During my time as a Retail Sales Intern at Bloomingdales, I was awarded sales associate of the month twice in 13 months for extraordinary customer service.

• I was 3rd in overall sales at Bloomingdales out of 21 sales associates in my department, all of which were full-time employees.

• I attended the Parsons School of Design, so needless to say, I love fashion. I am spending some time learning the retail side and my goal is to design my own line of clothing for Barney's one day.

Given these requirements, I am certain that I have the necessary skills to successfully do the job adeptly and perform above expectations.

After reviewing my enclosed resume and LinkedIn profile (please see above) I believe you will find I have the qualities you are looking for. I am both personable and professional. I look forward to discussing the opportunity, and will follow up with you in the near future.

Many thanks,
Stewart Mantooth